



U.S. General Services Administration

Eagle Hill Consulting, LLC



GENERAL SERVICES ADMINISTRATION
Federal Supply Service



Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. The internet address for GSA Advantage! is: GSAAAdvantage.gov.

Schedule Title:

The Professional Services Schedule

Federal Supply Group: 00CORP

Contract No.: GS-10F-0083V

Contract Period: February 18, 2014 through February 17, 2019

**Business Size: Economically Disadvantaged Woman-owned Small Business,
8(a) Certified**

Eagle Hill Consulting, LLC

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Prices Shown Herein are Net (Discount Deducted)

For more information on ordering from Federal Supply Schedules go to the internet address:

<http://www.gsa.gov/schedules>.



CUSTOMER INFORMATION

1a. Awarded Special Item Number(s): SINs 874-1 and 874-1RC, Integrated Consulting Services. SINs 874-7 & 874-7RC Integrated Business Program Support Services.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:
Associate Consultant, \$110.83 per hour.

2. Maximum Order: \$1,000,000.

3. Minimum Order: \$100.

4. Geographic Coverage (Delivery Area):
Domestic.

5. Point(s) of production (city, county, and State or foreign country): Arlington, VA.

6. Discount from list prices or statement of net price: Prices shown herein are GSA net prices.

7. Quantity discounts: None.

8. Prompt payment terms: None.

9a. Government purchase cards are accepted up to the micro-purchase threshold: Yes.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes

10. Foreign items (list items by country of origin):
N/A

11a. Time of Delivery: As negotiated with ordering office.

11b. Expedited Delivery: Contact Contractor for expedited delivery.

11c. Overnight and 2-day delivery: Contact the Contractor for rates for overnight and 2-day delivery.

11d. Urgent Requirements: Contact the Contractor to effect a faster delivery.

12. F.O.B. Point(s): Destination.

13a. Ordering address: Company's Arlington, VA address (see front page).

13b. Ordering procedures: For services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (gsa.gov/schedules).

14. Payment address: Same as company's address (see front page).

15. Warranty provision: N/A.

16. Export packing charges, if applicable: N/A.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor.

18. Terms and conditions of rental: N/A.

19. Terms and conditions of installation: N/A.

20. Terms and conditions of repair parts: N/A.

20a. Terms and conditions for any other services:
N/A.

21. List of service and distribution points: N/A.

22. List of participating dealers: N/A.

23. Preventive maintenance: N/A.

24a. Special attributes: N/A.

24b. Section 508: N/A.

25. Data Universal Number System (DUNS) number:
137206202.

26. Notification regarding registration in the System for Award Management (SAM) database. Registered

27. Uncompensated Overtime: Not Used.



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ABOUT EAGLE HILL CONSULTING, LLC.

Eagle Hill Consulting provides management consulting services in the areas of business strategy, organizational transformation, human capital transformation, process improvement, program management, and change management. Eagle Hill works with a range of public, private, and non-profit organizations in the Washington, D.C. metropolitan area. Eagle Hill has been recognized by the Washington Business Journal and Washingtonian Magazine as a great place to work. More information at www.eaglehillconsulting.com



GSA FEDERAL SUPPLY SCHEDULE PRICE LIST

SIN 874-1 and 874-1RC, Integrated Consulting Services and SIN 874-7 and 874-7RC Integrated Business Program Support Services

Labor Category Titles	GSA Hourly Rate incl. IFF*
Associate Consultant	\$110.83
Consultant	\$146.09
Managing Consultant	\$164.22
Engagement Manager	\$181.35
Executive Advisor	\$231.73

* Yearly economic price adjustment escalation for each labor category rate commencing on February 18, 2014 and on that date every subsequent year is determined according to the US Department of Labor Bureau of Statistics Employment Cost Index (ECI), Table 5, Professional, Technical, and Scientific Services.

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 00CORP: Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.



DESCRIPTION OF DUTIES AND QUALIFICATIONS REQUIREMENTS

Associate Consultant	
<ul style="list-style-type: none"> • Applies strong analytical and technical skills to deliver key project activities including, business process documentation, organizational design activities, change management and business analysis activities. • Applies insight and experience from past and related projects to solution development. • Designs and develops surveys, conducts interviews, collects data, designs stakeholder meetings and frames problems for analysis and decision making. • Supports development of stakeholder analysis, and communications and training materials. 	
Minimum Education Level	Bachelor's Degree
Required/Supplemental Certifications	None
Minimum Experience Requirements	3 years
Substitution Methodology	None

Consultant	
<ul style="list-style-type: none"> • Participates as a team member, providing in-depth knowledge and expertise in strategy, organizational transformation, process design and/or improvement, program management and change management. • Plans and manages projects such as business problem analysis, business process design and/or reengineering, organization strategy and design, communication planning and training. • Works with government personnel to assure high quality project outcomes are delivered on time and to achieve project objectives. • Provides expertise to the project in the areas of delivering process and productivity improvement solutions, facilitation of large and small groups, and developing briefings and reports on policy. • Supports business and strategic plan development, risk analysis, performance measurement and best practice analysis. 	
Minimum Education Level	Bachelor's Degree
Required/Supplemental Certifications	None
Minimum Experience Requirements	5 years
Substitution Methodology	3 years with Master's Degree

**Managing Consultant**

- Fills a leadership role on the team, providing in-depth, knowledge, expertise, and direction in strategy, organizational transformation, process improvement, program management and change management.
- Directs activities to plan, manage and implement projects. Provides expertise to the project in the areas of delivering process and productivity improvement solutions, facilitation of large and small groups, developing business and strategic plans, and developing briefings and reports on policy.
- Works with government personnel to assure high quality project outcomes are delivered on time and to achieve project objectives.
- • Leads business and strategic plan development, risk analysis, performance measurement and best practice analysis.

Minimum Education Level	Bachelor's Degree
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Required/Supplemental Certifications	None
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Minimum Experience Requirements	7 years
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Substitution Methodology	5 years with Master's Degree
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Engagement Manager

- Leads project team and manages scope, budget, schedule, and performance. Responsible for work standards, reviewing work discrepancies, supervising personnel, and communication policies, purposes and goals of the organization to the project team.
- Achieves key project outcomes by using deep knowledge and expertise to lead the development of strategic plans and business cases, organizational transformation projects, process improvement initiatives, and change management activities.
- Facilitates working sessions and meetings with senior government managers and officials, prepares briefings and reports on policy and works closely with government counterparts to ensure project objectives are achieved.
- Works with government personnel to assure high quality work is delivered on time and contractual obligations are met.

Minimum Education Level	Bachelor's Degree
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Required/Supplemental Certifications	None
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Minimum Experience Requirements	9 years
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Substitution Methodology	7 years with Master's Degree
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Executive Advisor

- Leads and provides direction for consulting projects.
- Interacts with government managers and senior executives.
- Provides high-level direction and independent quality reviews of program performance and deliverables to ensure that contractual obligations are being met.
- Demonstrates expertise in the areas of strategy, business process improvement, and organizational transformation.
- Provides thought leadership to engagement teams and government meetings, and facilitates development of creative solutions to client business problems.

Minimum Education Level	Bachelor's Degree
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Required/Supplemental Certifications	None
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Minimum Experience Requirements	12 years
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Substitution Methodology	10 years with Master's Degree
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